



GENERAL MANAGER

The General Manager is the hands-on leader who works with stakeholders: volunteers, athletes, coaches, suppliers, sponsors, donors, and staffs to deliver high-quality sailing regattas consistent with CORK's 50 years of success in hosting high profile sailing regattas.

CORK/ Sail Kingston Inc is a highly motivated organization with a challenging mission - to host high quality sailing regattas for all ages, including national, continental and world championships. This is accomplished with a few paid staff and a large corps of volunteers, CORK's greatest asset.

WE ARE LOOKING FOR:

- A management generalist with a solid grasp of events operations, finances, forecasts, and logistics, who is adept at engaging and collaborating with others to problems-solve, and make real-time and strategic decisions, as and when needed.
- A hands-on leader with experience in and passion for event administration including organizing and managing large scale events, working alongside volunteers, athletes, coaches, suppliers, sponsors, donors, and staffs to deliver them successfully.
- A strategic thinker and self-starter; with a track record of implementing solutions and achieving tangible results through member and partner inclusion.
- A skilled advisor, mission-focused, and results-oriented manager, who enjoys working with others, can organize, promote, and deliver events that fosters the development and promotion of sailing as a safe sport.
- A team player who demonstrates a high level of integrity, accountability, sound analytical thinking, an entrepreneurial mind-set, excellent planning, prioritization, and execution skills.
- A succinct communicator with well-developed interpersonal skills, experience at working with volunteers, or extensive experience volunteering.
- Bachelor's degree or enhanced certificate and experience in Business Administration, Sports Management, Event Planning/Management, or related field of study
- Minimum 5 years of experience in a leadership role in a sports related organization
- Knowledge of the sport of sailing and bilingual (French/English) capability is preferable.

Interested candidates are encouraged to submit their resume to

Allen Prowse allen@palmercareers.com 613- 389-1108

Palmer & Associates

Executive Search Consultants

556 O'Connor Dr. Kingston, ON K7P 1N3

