



SAIL·VOILE CANADA

Instructor Candidate Information Night

Agenda

Meeting will start promptly at 7 PM

1. Welcome & Housekeeping
2. Presentations from Sail Canada
IE's and Instructors
What to expect as an instructor
The process of becoming an
Instructor
Benefits of Teaching Sailing
3. Questions and Answers



Zoom Seminar Housekeeping

- Mute your Microphone
- Rename yourself with at least your first name
- Use the chat box to send questions to the host

The slides will be distributed to attendees after the presentation and will include questions and answers (to the best of our ability) discussed during the Q&A

If you have any additional questions or need further discussion, please email

nick@sailing.ca , cruising@sailing.ca or
instructor@sailing.ca





Insurance Savings

As a Sail Canada member,
enjoy preferred group rates

AUTOMOBILE*

- Private passenger vehicles
- Motorcycles
- Antique and classic vehicles
- Recreational vehicles (campers, trailers, motor home/mobile homes)

PROPERTY

- Personal umbrella coverage
- Seasonal dwellings (cottages, winter vacation homes)
- Homeowners
- Condominiums
- Tenants
- Rental properties



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The Group Advantage – who qualifies?

All Sail Canada members including current members of yacht clubs, class associations and sailing schools, member spouses, retirees and dependents under the age of 25 residing in the same household as the member or in a full time educational facility.

Benefits (underwritten by Aviva Traders)

- **No monthly service fees**
- **Unlimited telephone assistance** for legal, home, and health issues with Aviva Halo Assistance
- **Increased liability coverage** when bundling both home and auto insurance
- **24/7 claims service** with a preferred network of contractors, suppliers, and auto repair shops with guarantee on work
- **Dedicated service team** with in-house claims advocacy & support
- **Additional boat insurance discount** with Skippers' Plan, when placing home & auto insurance with Aviva
- **Private client sales/service team** for Sail Canada members specializing in high value home and auto, personal marine craft (through our in house Skippers' Plan team) as well as fine art

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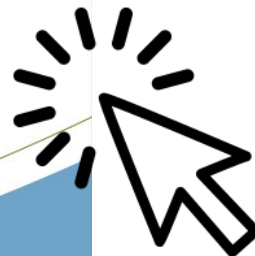


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** Gallagher Go is currently available to customers residing in Ontario & Nova Scotia.



Zoom Poll

Please use the zoom poll to describe who you are, to give our presenters an idea of their audience.

Who is here?

1. **No instructor certification** interested in becoming certified
2. **Dinghy Instructor** looking to cross over
3. **Existing Cruising/Keel, Power, or Nav Instructor**
4. Instructor from **another national sailing system**
5. **School Operator**, looking for instructors or interested in hosting a clinic?



Become a Sail Canada Keelboat Instructor

Turn your passion into a teaching reality



Penny Caldwell
Advanced Cruising Instructor
& School Owner



Bryant Adlam
Instructor Evaluator
& School Manager

Why are we hosting this session?

- People really want to learn to sail
- Sailing Schools are looking for Instructors
- Make valuable connections with new sailors



Bryant's Story



What Could Teaching Look Like In Retirement?

- After working for decades, suddenly finding yourself retired can be a bit of a challenge.
No alarm clock.
No commute.
No office.
Sounds like heaven!
- But at the same time, it's easy to become bored, isolated and sedentary — none of which are good for your health. You're going to need something to do!
- **Become a Basic Cruising instructor!!**

What Could Teaching Look Like In Retirement?

Tips for a happy and healthy retirement

- Have a sense of purpose... find a part-time (or full-time) job.
- Learn a new skill... Sailing Instructor!
- Stay connected with people. Meet *new* people!
- Mentor or teach... apply the leadership skills that you learned and used in industry
- Work in a school. Why not a Sailing School?!
- Stay active / Stay fit!
- Work at a hobby. Work isn't work if you love what you're doing!

Penny's Story



What does a teaching career look like?

Flexibility

- Earn extra income teaching throughout the summer
- Gain access to other instructor knowledge & expertise

Adventure

- Teach liveaboards and explore new anchorages, destinations, communities
- Meet new friends and sail in new places

Challenge

- Improve your own sailing knowledge and techniques
- Adapt your teaching style to various learner types

‘Education is not the filling of a pot, but the lighting of a fire.’ –W.B. Yeats

As a Basic Cruising Instructor you can teach...

Introduction to Boating - Just help get people out on the boat for 3 hrs to see if it is for them!

Start Keelboat Sailing - A weekend of fun in the sun learning some knots, boat parts, and making new friends!

Basic Crew Standard - This is a great option for many new sailors who are not quite ready to be their own captain! Help them ease into it.

Basic Cruising Standard - This is where the real work starts and is a very comprehensive, but fun and rewarding, level!

PCOC - with new requirements coming out, this course will continue to be valuable to our boating community!

As a Basic Cruising Instructor you can quickly expand to teach...

VHF - With a quick email to Sail Canada you can be granted to teach this course

Basic Outboard & Basic Powerboat - Requires a one weekend crossover instructor course

Keelboat Racing Standards - Completed through an application process

Keelboat Spinnaker Standard - Is a one weekend instructor clinic

After some time teaching at the Basic level you can move up to the higher on-water keelboat standards - Intermediate Cruising, Advanced Cruising.

Basic Cruising Course Typical Programs

Basic Cruising Standard has two components...

- Ashore Knowledge (classroom theory and exam)
 - Afloat Skills (on-water practical) – taught on a 6 – 10 metre keelboat
-
- **Blended program** - One instructor will teach the Ashore and Afloat skills throughout the course timeframe, exam may be offered at the end of that time format or in a separate scheduled time.
 - **Split program** - Complete the Ashore in a classroom setting; before, during or after the Afloat skills. The exam is written at the end of the Ashore session. The Ashore could be completed with several groups combined - a class of 20 students or in your smaller Afloat skills group 3 or 4 students. Schools are also moving this in to online courses. The Afloat Skills are then completed on board the boat in a separate time schedule and likely with a different instructor.

Basic Cruising Course Typical Formats

Basic Cruising Standard as a minimum is a 28 hour program, with a minimum of 18 hours on-water

- **Weekday Formats**

- Monday to Friday (9:30 am to 3:30 pm), **Blended program**
- Monday to Thursday (9am to 5pm), **Blended program**
- Monday to Friday, Live Aboard - 5 straight days, **Blended program**

- **Weekend Formats**

- 2 consecutive weekends, Sat/Sun, ½ days, 4 session Afloat + separate Ashore theory and exam session - **Split program**
- 2 consecutive weekends, Sat/Sun, (9am to 5pm), 4 days, **Blended program**

- **Weekday Evening Formats**

- Tuesday & Thursday evenings (6:00 – 9:00 pm) for 3 weeks + separate Ashore theory and exam session - **Split program**
- 2 evenings per week, for 4 weeks (5:30 - 9pm), **Blended program**

Basic Cruising Instructor Benefits

- Earn some \$\$\$
 - Average pay rate for new Basic Cruising instructors is \$25 - \$28/hour
 - Some schools pay more; a few pay less
- Weekday format
 - 30 hours per week (or more)
 - Civilized hours!
- Weekend & Weekday Evening formats
 - Minimum of 18 hours of “Afloat Skills” on-water instruction
 - Additional 10ish hours to teach the “Ashore Knowledge” lessons, conduct, mark and review the written exam and complete the Sail Canada paperwork
 - A nice part time job!

Basic Cruising Instructor Benefits

- Share your passion for sailing!
- Meet new people
- Get paid to go sailing
- Improve your sailing by teaching others
- Be part of someone's "lightbulb moment"
- Teaching is dynamic!
- Teaching can be challenging!!
- Teaching IS rewarding!!!

Zoom Poll

Please use the zoom poll to describe your timeline for becoming an instructor

For possible new instructors - your timeline

- 1. Looking at this years' clinic season.**
- 2. Looking to 2022 clinic season.**
- 3. Looking to 2023 - 2025.**
- 4. Just starting to think about it, no timeline yet.**



Steps to Attend An Instructor Clinic

Complete/gather your prerequisites certificates: First Aid, VHF, PCOC, Safe Sport, Criminal Record Check. Full list [here](#).

Complete/gather your Sail Canada Cruising certificates: Basic Cruising and Basic Navigation or Coastal Navigation, plus Intermediate Cruising (full standard a bonus but not required).

Register for the clinic (pay money)- PSA or PSA and host school.

Obtain the Clinic material and start to prepare

Attend and be successful at the clinic

Pay the annual Sail Canada Instructor fee to be a registered and current Instructor.

GO TEACH!

A SKS Clinic

2.5 days - one weekend

Online and Face to Face clinic

Quebec formats

BC examples

IE lead teaching topics - how to teach, communication skills, lesson planning; Exams to be written; working papers to be reviewed; IE lead sailing session, Single-handed sail evaluation, minimum of 4 teaching opportunities by the candidate. (Dockside and Alfoat)

A BC Clinic

5 days / 40 hours in length.

2 weekends, back to back, 2.5 days each

Online (6 or 7 weeks) and Face to Face (4 days) Combination clinic

Quebec format

4 Exam Nights; Pedagogical Weekend; On-water 2 weekends

BC examples

IE lead teaching topics - how to teach, communication skills, lesson planning; Exams to be written; working papers to be reviewed; IE lead sailing session, Single-handed sail evaluation, minimum of 6 teaching opportunities by the candidate. (Classroom, Dockside, Afloat)

Further Information

- The student standards can be found at:
<https://www.sailing.ca/keelboat-cruising/>
- The instructor standards can be found at:
<https://www.sailing.ca/keelboat-cruising-instructor/>
- Be sure to sign up for our Cruising Newsletters in your...
[Sail Canada profile](#)

Where to next...

Where to go after this presentation...

What you need to do:

- Keep gathering your qualifications
- Do you know where you'd like to teach? Check out our [job postings](#) or find a [school](#) for some ideas.
- Where and when is the next available clinic that you would like to attend? Check with your PSA.

Still not sure we are here to help:

- We will follow up with an email to see if, when and where you'd like to do your clinic
- We will get you in touch with your PSA and an Instructor Evaluator
- Need a mentor? We can match you with someone to help guide you through this certification process.

Q&A

1. Does my Certification/ Equivalency from another system qualify me as a Sail Canada Instructor?
 - a. Not available via Sail Canada, always requires an evaluation. We use your certifications to decide where you will enter into the system.
2. Community Instructor Certification
 - a. Dinghy level instructor certification, Start Keelboat Sailing is similar idea.
3. What's the cost to become an Instructor?
 - a. Based on geographic location, expect to pay between \$900 - \$1500 and attend a clinic in various formats over 5 days (5 days straight, 2 weekends with a friday evening).
4. Can you instruct at a school and on your own boat?
 - a. Once certified, you must register as an instructor with Sail Canada
 - b. Working for a school, you will be teaching using their equipment which is the responsibility of the schools.
 - c. You will also fall under the schools insurance policy.
 - d. RBS - recreational boating standard - from Transport Canada, will determine what's required of your boat to be used as a teaching boat.
 - e. If you're teaching on someone else's boat, it does not have to fall under those regulations.

1. Does SC instructor insurance cover giving lessons on chartered boats in the Caribbean?
 - a. The instructor insurance is third party, so the boat, chartering company and persons chartering the boat will be responsible for coverage first.
2. Do you have to be a CANSail instructor before becoming a cruising instructor?
 - a. No, you don't. You can enter the system as a cruising instructor.
3. Can you teach at a school outside of Canada?
 - a. SC Instructors can teach at a SC school outside of Canada, but shouldn't be teaching SC material for other agencies - IE US Sailing would want you to teach US Sailing material.

Questions?

- Use the chat feature to ask questions to the host
- Use “raise your hand” to speak with presenter

