

**SAIL CANADA  
BOARD OF DIRECTORS  
CANDIDATE NOMINATION INFORMATION**

**Bob Greenhalgh, Mississauga, ON**

Past Commodore: Humber Bay Sailing Club (HBSC) and Humber Sailing Club (HSC)

Member: Ontario Sailing Association Maple Leaf Club

Director and Treasurer: Sail Canada

**PASSION FOR SAILING**

I've sailed in the Caribbean, the Mediterranean, and twice across the Atlantic, but I still enjoy cruising around western Lake Ontario, especially when mentoring fellow club members.

As a Sail Canada Basic Cruising instructor and an International Yacht Training International Certificate of Competency instructor, I enjoy teaching both on-water and classroom courses.

**STRATEGIC SKILLS**

I studied marketing and finance and employed both skills in a 30 year career in the financial services sector, and prior to that developed customer service skills in the airline and hospitality industries.

**BOARD EXPERIENCE**

I have been on the board of Sail Canada for three years, serving as Treasurer all that time. I chair the Finance Committee and I'm on the Fundraising Committee, where we are currently working hard to recruit professional fundraising expertise and substantially expand our fundraising activities.

I'm on the board of a CRA registered not-for-profit corporation and chair its Finance Committee, managing both the operational budget and the investment portfolio, both of which are focused on supporting a reserve regiment and all of the extended family of constituents/stakeholders.

I'm also the President of an affiliated but separate association, supporting the same regiment.

**PROFESSIONAL EXPERIENCE**

Before retiring in 2010 I was the Institutional Branch Manager for HSBC Securities (Canada) Inc. where I worked closely with senior management, internal control groups, and external regulators to successfully create a new branch structure and meet new regulatory requirements.

**OTHER**

In addition to managing the race equipment for the sailing regatta at the 2015 Toronto Pan American Games, I have volunteered in two Grey Cup Festivals and the Hot Docs Festival in Toronto.

**WHAT WILL YOU BRING TO THE SAIL CANADA BOARD**

I'm a good listener and a keen observer, with considerable experience in drafting, reviewing, and implementing policies, procedures, guidelines, etc. I streamline processes and provide transparency when possible. I am a hard worker and a collaborative and inclusive networker and will continue to work to help Sail Canada and its constituents achieve their individual and collective goals, focusing on our key strategic pillars: PARTICIPATION, DEVELOPMENT, and PERFORMANCE

Over the past three years I've helped develop new processes and documentation and have also cast a critical eye on existing documents and processes within Sail Canada. I'm excited about the new Performance Hubs being planned for several locations across the country to develop Next Gen athletes that will take us to the podium in 2024, if not sooner and I want to continue to work with Sail Canada's staff, board, partners and stakeholders to make these hubs a reality.