Annual General Meeting Reports
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</tr>
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<tr>
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<tr>
<td>• Nova Scotia Sailing Association</td>
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<tr>
<td>• Prince Edward Island Sailing Association</td>
<td></td>
</tr>
<tr>
<td>• Newfoundland &amp; Labrador Sailing Association</td>
<td></td>
</tr>
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</table>
2015 Sail Canada Annual General Meeting
Agenda

1. Call to order

2. Adoption of the Agenda
   2.1 Declaration of Conflicts of Interest

3. To receive and if thought fit, to adopt the minutes of the Annual General Meeting of members held on October 25, 2014 in Halifax, Nova Scotia.

4. To receive the Report of Nominating Committee and to elect members to the Board of Directors

5. To receive the report of the Board of Directors

6. To receive the reports from the Provincial Sailing Associations
   6.1 British Columbia
   6.2 Alberta
   6.3 Saskatchewan
   6.4 Manitoba
   6.5 Ontario
   6.6 Quebec
   6.7 New Brunswick
   6.8 Nova Scotia
   6.9 Prince Edward Island
   6.10 Newfoundland

7. To consider and if thought fit, approve the following Notice of Motion
   a) To amend By-laws as described in Annex A; Intro to By-Laws and By-Laws

8. To receive the Report of the Audit Committee, to consider and if thought fit, approve the audited financial statements for the year ended April 30, 2015; and to appoint the Association’s auditors for the year ending April 30, 2016.

According to Sail Canada Bylaw 8.10 b), Sail Canada members in good standing have the right to vote by proxy.
Sail Canada
Draft AGM Minuetes – October 25, 2014

<table>
<thead>
<tr>
<th>Date: October 25, 2014</th>
<th>Annual General Meeting</th>
</tr>
</thead>
<tbody>
<tr>
<td>Time: 6 pm PDT</td>
<td>Location: Victoria, BC</td>
</tr>
<tr>
<td>Present:</td>
<td>Board of Directors:</td>
</tr>
<tr>
<td></td>
<td>A Lombard, J MacMillan, H McGugan, G Thomson, H Lowden</td>
</tr>
<tr>
<td></td>
<td>Committee Chairs:</td>
</tr>
<tr>
<td></td>
<td>Gerry Griffin, T Irving</td>
</tr>
<tr>
<td></td>
<td>Staff:</td>
</tr>
<tr>
<td></td>
<td>P Boyd, K Dool, S Case, G Manning, C Codere, S Crothers, E Stibbe</td>
</tr>
<tr>
<td></td>
<td>PSA Staff:</td>
</tr>
<tr>
<td></td>
<td>Glenn Lathbridge, Frank Denis, Sharon Mills</td>
</tr>
<tr>
<td></td>
<td>Members:</td>
</tr>
<tr>
<td></td>
<td>68 members were represented at the meeting - see Annex A.</td>
</tr>
<tr>
<td>Regrets:</td>
<td>Board of Directors:</td>
</tr>
<tr>
<td></td>
<td>J Kerr, K Bjorn, C Searle</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Agenda Item</th>
<th>Discussion / Motions</th>
<th>Actions</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.0</td>
<td>Call to Order</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Lombard welcomed everyone to the 2014 Annual General Meeting. There was a quorum - i.e. more than 20 members present to vote as required by Bylaw 8.4. See Annex A for details.</td>
<td>M Searle / J Abel Carried</td>
</tr>
<tr>
<td></td>
<td>The meeting was called to order at 5:10pm.</td>
<td></td>
</tr>
<tr>
<td>2.0</td>
<td>Adoption of Agenda</td>
<td></td>
</tr>
<tr>
<td>2.1</td>
<td>Declaration of Conflicts of Interest</td>
<td></td>
</tr>
<tr>
<td></td>
<td>No conflicts of interest were declared.</td>
<td></td>
</tr>
<tr>
<td>3.0</td>
<td>To receive and if thought fit, to adopt the minutes of the Annual General Meeting of members held on October 26, 2013 in Montreal, Quebec.</td>
<td>M Searle / J Abel Carried</td>
</tr>
<tr>
<td></td>
<td>Motion AGM 10/25/14 #2: To approve the minutes of the 2013 Annual General Meeting.</td>
<td></td>
</tr>
<tr>
<td>4.0</td>
<td>To receive the Report of Nominating Committee and to</td>
<td>Richard Ballantyne and Kai Bjorn were elected</td>
</tr>
<tr>
<td></td>
<td>In accordance with Sail Canada Bylaw 9.4 (a), A Lombard appointed the Chairman of the Nominating Committee, G Griffin as the president of the elections.</td>
<td></td>
</tr>
<tr>
<td>Select members to the Board of Directors</td>
<td>G Griffin presented the report of the Nominating Committee as outlined in the AGM package on page 5. G Griffin informed the membership that two Directors at Large terms ended, leaving two vacancies on the Board. Two calls for nominations resulted in four candidates; Richard Ballantyne, Kai Bjorn, Scott Cooper, Danny McCoy. In accordance with Sall Canada Bylaws 9.4(c)(d), where more nominations are received than there are positions available, an election by secret ballot will be held. And, in an election where the number of candidates exceeds the number of positions to be elected by two or more, the candidate receiving the least number of votes shall drop off the ballot and a new vote shall be held among the remaining candidates. Votes will continue until such time as the number of candidates on the ballot exceeds by one the number of positions to be elected. In the final vote, the candidate(s) receiving the most votes shall be elected to the available position(s). The membership was provided with ballots for two rounds of voting. The number of ballots provided to each voter for each round of voting was based on the number of votes held per proxy holder. Gillian Thomson was appointed scrutineer to supervise the tally of votes. The members were instructed to vote for the first round of voting on the blue ballots and to return ballots to the voting box. The votes were counted under the supervision of the scrutineer. G Griffin was informed of the results of the first vote. G Griffin instructed the membership to vote for the second round of voting on the yellow ballots to strike Scott Cooper’s name from the list of candidates and to return ballots to voting box. The votes were counted under the supervision of the scrutineer. G Griffin announced to the membership that the members of the Board of Directors are Richard Ballantyne and Kai Bjorn. Motion AGM 10/25/14 #3: To destroy the ballots.</td>
<td>To the Board of Directors.</td>
</tr>
<tr>
<td>Section</td>
<td>Summary</td>
<td></td>
</tr>
<tr>
<td>---------</td>
<td>---------</td>
<td></td>
</tr>
<tr>
<td>5.0</td>
<td>To receive the report of the Board of Directors. A Lombard introduced P Boyd to report on Sail Canada activity of the past year. P Boyd presented an overview of the progress and activity of the association throughout the year as detailed in the AGM package on page 11.</td>
<td></td>
</tr>
<tr>
<td>6.0</td>
<td>To receive the reports from the Provincial Sailing Associations.</td>
<td></td>
</tr>
<tr>
<td>6.1</td>
<td>BC Sailing</td>
<td>J Abel referred to the report on page 13 of the AGM reports package.</td>
</tr>
<tr>
<td>6.2</td>
<td>Alberta Sailing</td>
<td>Fie Hjulsker referred to the report on page 15 of the AGM reports package.</td>
</tr>
<tr>
<td>6.3</td>
<td>Saskatchewan Sailing Clubs Association</td>
<td>In the absence of a representative from SBCA, the SBCA report was referred to on page 16 of the AGM reports package.</td>
</tr>
<tr>
<td>6.4</td>
<td>Sail Manitoba</td>
<td>K Stewart referred to the report on page 17 of the AGM reports package.</td>
</tr>
<tr>
<td>6.5</td>
<td>Ontario Sailing</td>
<td>G Lethbridge referred to the report on pages 19 of the AGM reports package.</td>
</tr>
<tr>
<td>6.6</td>
<td>Fédération de voile du Québec</td>
<td>M-A Little referred to the report available as a handout.</td>
</tr>
<tr>
<td>6.7</td>
<td>Sail NB</td>
<td>S Mills referred to the report on page 21 of the AGM reports package.</td>
</tr>
<tr>
<td>6.8</td>
<td>Sail Nova Scotia</td>
<td>F Denis referred to the report on page 22 of the AGM reports package.</td>
</tr>
<tr>
<td>6.9</td>
<td>Sail PEI</td>
<td>B Scales referred to the report on page 23 of the AGM reports package.</td>
</tr>
<tr>
<td>6.10</td>
<td>Sail NL</td>
<td>Jay Persons referred to the report on page 24 of the AGM reports package.</td>
</tr>
<tr>
<td>7.0</td>
<td>To receive the Report of the Audit Committee, to consider and if thought fit, approve the financial statements, including public</td>
<td>A Lombard referred to the Audit Committee report on pages 21-22 of the 2014 AGM package.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Motion 10/25/14 AGM #5: To approve the report of the Audit Committee.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Motion 10/25/14 AGM #6: To approve the audited financial statements as distributed.</td>
</tr>
<tr>
<td>Motion AGM 10/25/14 #7: To approve Secker, Ross and Perry as the public accountants for the year ending for upcoming fiscal year.</td>
<td>T Irving</td>
<td>R Ballantyne Carried</td>
</tr>
<tr>
<td>---</td>
<td>---</td>
<td>---</td>
</tr>
<tr>
<td>accountant's report for the year ended March 31, 2014; and to re-appoint the public accountant for the year ending March 31, 2015.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>10.0 Adjournment</td>
<td>A Lombard thanked the hosts from Victoria. Motion AGM 10/25/14 #5: To adjourn the meeting. The meeting was adjourned at 6:51pm.</td>
<td>G Giffin</td>
</tr>
</tbody>
</table>
## Annex A

### Voting Members Attending the 2014 AGM

<table>
<thead>
<tr>
<th>Member Name</th>
<th>Province</th>
<th>No. of Votes</th>
<th>Name of Proxy Holder / Representative</th>
</tr>
</thead>
<tbody>
<tr>
<td>National 1D Sailing</td>
<td>ON</td>
<td>1</td>
<td>Kim Moffatt</td>
</tr>
<tr>
<td>Gulf Islands Cruising School Ltd</td>
<td>BC</td>
<td>1</td>
<td>Bruce Stott</td>
</tr>
<tr>
<td>Sail NS</td>
<td>NS</td>
<td>1</td>
<td>Frank Denis</td>
</tr>
<tr>
<td>Royal Newfoundland YC</td>
<td>NL</td>
<td>2</td>
<td>Jay Parsons</td>
</tr>
<tr>
<td>Sail NL</td>
<td>NL</td>
<td>1</td>
<td>Jay Parsons</td>
</tr>
<tr>
<td>Disabled Sailing Association of BC, Victoria Beach</td>
<td>BC</td>
<td>1</td>
<td>Ken Kelly</td>
</tr>
<tr>
<td>Disabled Sailing Association of BC</td>
<td>BC</td>
<td>1</td>
<td>John Abel</td>
</tr>
<tr>
<td>Rocky Point Sailing Association</td>
<td>BC</td>
<td>1</td>
<td>John Abel</td>
</tr>
<tr>
<td>Vancouver Marine Courses</td>
<td>BC</td>
<td>1</td>
<td>John Abel</td>
</tr>
<tr>
<td>Landsend Sailing School</td>
<td>BC</td>
<td>1</td>
<td>John Abel</td>
</tr>
<tr>
<td>Tula Sailing Inc</td>
<td>BC</td>
<td>1</td>
<td>John Abel</td>
</tr>
<tr>
<td>Royal Vancouver YC</td>
<td>BC</td>
<td>7</td>
<td>John Abel</td>
</tr>
<tr>
<td>Royal Victoria YC</td>
<td>BC</td>
<td>6</td>
<td>John Abel</td>
</tr>
<tr>
<td>Cooper Boating</td>
<td>BC</td>
<td>1</td>
<td>John Abel</td>
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<tr>
<td>Simply Sailing</td>
<td>BC</td>
<td>1</td>
<td>John Abel</td>
</tr>
<tr>
<td>HMCS Quadra</td>
<td>BC</td>
<td>1</td>
<td>John Abel</td>
</tr>
<tr>
<td>Ashbridges Bay YC</td>
<td>ON</td>
<td>3</td>
<td>Andrew Robertson</td>
</tr>
<tr>
<td>Kingston YC</td>
<td>ON</td>
<td>2</td>
<td>Tim Irwin</td>
</tr>
<tr>
<td>Royal Canada YC</td>
<td>ON</td>
<td>11</td>
<td>Todd Irving</td>
</tr>
<tr>
<td>Oceans 101</td>
<td>BC</td>
<td>1</td>
<td>Scott Watson</td>
</tr>
<tr>
<td>Hudson YC</td>
<td>QC</td>
<td>2</td>
<td>Marco-André Little</td>
</tr>
<tr>
<td>Royal St. Lawrence YC</td>
<td>QC</td>
<td>3</td>
<td>Marco-André Little</td>
</tr>
<tr>
<td>Charlottetown YC</td>
<td>PE</td>
<td>2</td>
<td>Brian Scales</td>
</tr>
<tr>
<td>Sail PE</td>
<td>PE</td>
<td>1</td>
<td>Brian Scales</td>
</tr>
<tr>
<td>Canadian Cadet Organization</td>
<td></td>
<td>1</td>
<td>Brenda Reeve</td>
</tr>
<tr>
<td>Alberta Sailing Association</td>
<td>AB</td>
<td>1</td>
<td>Ron Hewitt</td>
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<tr>
<td>Central Okanagan Sailing Association</td>
<td>BC</td>
<td>2</td>
<td>Gillian Thompson</td>
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<tr>
<td>Chester YC</td>
<td>NS</td>
<td>2</td>
<td>Gerry Griffin</td>
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<tr>
<td>Cultus Lake Sailing Club</td>
<td>BC</td>
<td>1</td>
<td>Paul Evenden</td>
</tr>
<tr>
<td>Fredericton YC</td>
<td>NB</td>
<td>1</td>
<td>Sharon Mills</td>
</tr>
<tr>
<td>Sail NB</td>
<td>NB</td>
<td>1</td>
<td>Sharon Mills</td>
</tr>
<tr>
<td>CORK</td>
<td>ON</td>
<td>1</td>
<td>James Fraser</td>
</tr>
<tr>
<td>Nanaimo YC</td>
<td>BC</td>
<td>1</td>
<td>Kenneth Lott</td>
</tr>
<tr>
<td>Wilson Boating</td>
<td>BC</td>
<td>1</td>
<td>Wilson Kao</td>
</tr>
<tr>
<td>St. Margaret Sailing Club</td>
<td>NB</td>
<td>1</td>
<td>Janet MacMillan</td>
</tr>
<tr>
<td>Points-Clair YC</td>
<td>QC</td>
<td>2</td>
<td>Madeleine Pattheaman</td>
</tr>
<tr>
<td>Scott Point Old Guys Sailing Club</td>
<td>BC</td>
<td>1</td>
<td>Richard Ballantyne</td>
</tr>
<tr>
<td>Discover Sailing Club</td>
<td>BC</td>
<td>1</td>
<td>Joel Taylor</td>
</tr>
<tr>
<td>Pinawa Sailing Club</td>
<td>MB</td>
<td>1</td>
<td>Kevin Stewart</td>
</tr>
<tr>
<td>Zig Zag YC</td>
<td>MB</td>
<td>1</td>
<td>Kevin Stewart</td>
</tr>
<tr>
<td>Gambi YC</td>
<td>MB</td>
<td>2</td>
<td>Kevin Stewart</td>
</tr>
<tr>
<td>West Hawk Lake YC</td>
<td>MB</td>
<td>1</td>
<td>Kevin Stewart</td>
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<tr>
<td>Precambrian Sailing Club</td>
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<td>Kevin Stewart</td>
</tr>
<tr>
<td>Quil Lake YC</td>
<td>MB</td>
<td>1</td>
<td>Kevin Stewart</td>
</tr>
<tr>
<td>The Victoria Beach YC</td>
<td>MB</td>
<td>1</td>
<td>Kevin Stewart</td>
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AGM Minutes - Draft, 10/25/14
<table>
<thead>
<tr>
<th></th>
<th>Name</th>
<th>Province</th>
<th>Rank</th>
<th>Contact</th>
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<tbody>
<tr>
<td>46</td>
<td>Silver Harbour Sailing Club</td>
<td>MB</td>
<td>1</td>
<td>Kevin Stewart</td>
</tr>
<tr>
<td>47</td>
<td>Sail Manitoba</td>
<td>MB</td>
<td>1</td>
<td>Kevin Stewart</td>
</tr>
<tr>
<td>48</td>
<td>Pelican YC</td>
<td>MB</td>
<td>1</td>
<td>Kevin Stewart</td>
</tr>
<tr>
<td>49</td>
<td>Beaumaris YC</td>
<td>ON</td>
<td>1</td>
<td>Alan Lombard</td>
</tr>
<tr>
<td>50</td>
<td>At The Helm Sailing &amp; Powerboating</td>
<td>ON</td>
<td>1</td>
<td>Alan Lombard</td>
</tr>
<tr>
<td>51</td>
<td>Mississauga Sailing Club</td>
<td>ON</td>
<td>1</td>
<td>Alan Lombard</td>
</tr>
<tr>
<td>52</td>
<td>Broad Reach Foundation for Youth Leaders</td>
<td>ON</td>
<td>1</td>
<td>Alan Lombard</td>
</tr>
<tr>
<td>53</td>
<td>Access Class Association of Canada</td>
<td>ON</td>
<td>1</td>
<td>Alan Lombard</td>
</tr>
<tr>
<td>54</td>
<td>Port Credit YC</td>
<td>ON</td>
<td>5</td>
<td>Mark Searle</td>
</tr>
<tr>
<td>55</td>
<td>Royal Hamilton YC</td>
<td>ON</td>
<td>2</td>
<td>Mark Searle</td>
</tr>
<tr>
<td>56</td>
<td>Royal Hamilton YC Sailing School</td>
<td>ON</td>
<td>1</td>
<td>Mark Searle</td>
</tr>
<tr>
<td>57</td>
<td>Lake of Bays Sailing Club</td>
<td>ON</td>
<td>1</td>
<td>Mark Searle</td>
</tr>
<tr>
<td>58</td>
<td>Muskoka Lakes Association</td>
<td>ON</td>
<td>1</td>
<td>Mark Searle</td>
</tr>
<tr>
<td>59</td>
<td>Outer Harbour Sailing Federation</td>
<td>ON</td>
<td>1</td>
<td>Mark Searle</td>
</tr>
<tr>
<td>60</td>
<td>Sali Pany Sound</td>
<td>ON</td>
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<td>Mark Searle</td>
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<tr>
<td>61</td>
<td>South Muskoka Sailing Club</td>
<td>ON</td>
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<td>Mark Searle</td>
</tr>
<tr>
<td>62</td>
<td>Toronto Windsurfing Club</td>
<td>ON</td>
<td>1</td>
<td>Mark Searle</td>
</tr>
<tr>
<td>63</td>
<td>Mimico Cruising Club</td>
<td>ON</td>
<td>1</td>
<td>Mark Searle</td>
</tr>
<tr>
<td>64</td>
<td>Swans Sailing School</td>
<td>ON</td>
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<td>Mark Searle</td>
</tr>
<tr>
<td>65</td>
<td>Trillium Marine</td>
<td>ON</td>
<td>1</td>
<td>Mark Searle</td>
</tr>
<tr>
<td>66</td>
<td>Bronte Harbour YC</td>
<td>ON</td>
<td>2</td>
<td>Mark Searle</td>
</tr>
<tr>
<td>67</td>
<td>Nepean Sailing Club</td>
<td>ON</td>
<td>4</td>
<td>Mark Searle</td>
</tr>
<tr>
<td>68</td>
<td>Wavelength Sailing School</td>
<td>ON</td>
<td>1</td>
<td>Mark Searle</td>
</tr>
</tbody>
</table>
The Sail Canada Nominating Committee announces the final list of candidates for the Board of Directors to be elected at the Sail Canada Annual General Meeting on Saturday, October 31, 2015.

The current Board of Directors and final list of candidates for election to the Board of Directors are as follows:

<table>
<thead>
<tr>
<th>Position</th>
<th>Current Board of Directors (year term expires; term number)</th>
<th>Nominations</th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>Alan Lombard ('15; 2nd term) - QC</td>
<td>Todd Irving - ON</td>
</tr>
<tr>
<td>Directors at Large</td>
<td>Christine Searle ('15; 2nd term) - ON</td>
<td>Scott Cooper - QC</td>
</tr>
<tr>
<td></td>
<td>John Kerr ('15; 2nd term) - ON</td>
<td>Jane Filbee - NS</td>
</tr>
<tr>
<td></td>
<td>Janet MacMillan ('16; 1st term) - NS</td>
<td>Bob Greenhalgh - ON</td>
</tr>
<tr>
<td></td>
<td>Hugh McGugan ('16; 1st term) - ON</td>
<td>Karen McRae - ON</td>
</tr>
<tr>
<td></td>
<td>Kai Bjorn ('17; 2nd term) - QC</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Richard Ballantyne ('17; 1st term) - BC</td>
<td></td>
</tr>
<tr>
<td>Athlete Directors</td>
<td>Hunter Lowden - BC</td>
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<td>vacant position</td>
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In accordance with Sail Canada Bylaws; Directors whose nominations are unopposed shall be declared elected by acclamation by the President of the Elections. Where more nominations are received than there are positions available, an election by secret ballot will be held.
Todd Irving  
Toronto, Ontario  
Royal Canadian Yacht Club

PASSION FOR SAILING
30+ years of sailing experience
  - Racing – Lasers, Laser II’s, Etchells, Sonars, IOD’s, Bermuda Fitted Dinghy, J/24’s, J/105’s (J/24 Canadian and Ontario Champion)
  - Cruising – Great Lakes, Florida Keys, US Eastern Seaboard, BVI’s
  - Instructing – Instructor Evaluator (Dinghy), Advanced Cruising Instructor. Worked as a Canadian Instructor in Toronto, BVI’s, Florida, Georgian Bay, Bermuda and Trinidad

STRATEGIC SKILLS
20+ years of strategic sales experience
Account plans, business case development, Strategic Planning, Performance metrics

BOARD EXPERIENCE
6 years on Ontario Sailing’s board including 3 years as President
10 years on CYA/Sail Canada’s board

PROFESSIONAL EXPERIENCE
20+ years of Technology sales and sales leadership experience working for Xerox, NexInnovations, Bell Canada, NexJ Systems and Hewlett Packard Canada.

OTHER
Sail Canada - Training and Certification Committee chair  
Volunteer experience at RCYC (Governance Committee, Fleet Committee, Nominating Committee), Scouts Canada, Leaside Soccer Association, Leaside Hockey Association, Past J/24 Class Association President, Past J/24 Ontario District Governor

WHAT WILL YOU BRING TO THE SAIL CANADA BOARD
My priorities for Sail Canada in 2016 and beyond:

1. Create a culture of customer service and communication:
   - Including better linkages with partner organizations (PSAs, Clubs, Schools, Camps)

2. Improve all of the Sail Canada products and services:
   - Finish the development of the CANSail offerings (improve quality and consistency)
   - Streamline membership services activities
   - Improve National Team results and target world class development programs

3. Drive accountability:
• Set clear goals for every aspect of the organization
• Institute measurement (KPIs) and benchmarking

100 day plan:
• Change the reporting structure of the major program committees (board vs staff)
• Put 10% goal line across the organization
• Enact recommendations of High Performance audit
Shift the focus of Sail Canada to 13 customers (Provincial Sailing Associations, Sport Canada, Cadets, CAC, COC)
SAIL CANADA
BOARD OF DIRECTORS
CANDIDATE NOMINATION INFORMATION

Scott Cooper
Dorval, Quebec
Pointe Claire Yacht Club

PASSION FOR SAILING
Scott demonstrates an ongoing love of sailing across a wide variety of situations and a sincere desire to introduce others to the joys of sailing. Originally from northern Ontario where youth sailing programs were virtually non-existent, Scott learned to sail as a counsellor at Toronto’s YMCA/YWCA Camp Pinecrest in the Muskokas where he taught sailing and initiated multi-day sail-camping trips by adapting canoe camping techniques. Subsequently, as an engineering student at Royal Roads Military College in Victoria, British Columbia, he was a member of the intercollegiate racing team. Then, mainly in eastern Lake Ontario, he sailed various dinghies, a Stanley 19 sloop he built, a board-boat, and a windsurfer.

More recently while at Britannia Yacht Club in Ottawa, Scott organized a shared ownership boat syndicate that emphasized racing and learning and used web-based coordination and scheduling methods. In addition, he organized and led a total of ten bareboat charters (cruising monohulls and catamarans) for sailors and non-sailors alike to a variety of cruising destinations in the Caribbean (BVI, Bahamas-Exumas, St. Martin, St. Vincent and the Grenadines, Florida), the Mediterranean (Croatia, Turkey), and Lake Superior (Apostle Islands). Also while at Britannia, Scott qualified as a CYA instructor for basic cruising (through Advantage Boating) and spent some time coaching a women’s racing team and volunteering for an Able Sail program.

For the past two summers Scott and his wife cruised from Montreal to Lake Ontario and the Rideau Canal system on their Tanzer 7.5. Scott is an active member of Pointe Claire Yacht Club in Montreal and a past member of Britannia Yacht Club, Ottawa New Edinburgh Club, and the RA Sailing Club, all in Ottawa. On several occasions he made presentations for coordinated responses to multiple challenges relating to infrastructure, financing, and community outreach.

STRATEGIC SKILLS
Scott Cooper is an experienced strategic planner (see professional experience). He has undertaken studies related to policy and strategy, including: a research proposal for needs assessment for one-design racing (unpublished); an article on national governance and promising practices in workplace learning (journal: Advances in Developing Human Resources); and a number of environmental scans for human resources development and multilingualism policy. Scott regularly reads a variety of sailing magazines, books and websites as well as the Economist, Foreign Affairs, and Global Issues. Scott’s practical sense for national-level strategy also comes from the experience of living in Ontario, Quebec, British Columbia and the Northwest Territories (as well as France, Italy, Belgium and the United States), and from extensive travel across Canada and internationally. Scott believes that to sustain excellence in Canadian sailing Sail Canada directors have a responsibility to ensure the responsiveness of Sail Canada leadership to socio-economic trends and emerging programming needs.
PROFESSIONAL EXPERIENCE
In the first half of his career Scott was a personnel specialist in staff training, compensation, staffing and staff relations with the federal government (Ottawa) and the United Nations (New York, Geneva, Rome). He then worked as an instructor with the Queen’s School of Business (Kingston), Arctic College (Inuvik), and the Open University (UK/Brussels, Belgium). He returned to the federal government as a personnel psychologist in leadership assessment and executive development after which he then worked as a policy analyst and program evaluator.

BOARD EXPERIENCE
Scott has served as President of volunteer boards of two condominium associations with significant responsibility for infrastructure, governance, and financial management. In his last board position he implemented a governance model to ensure that a professional management company rather than board members managed day to day operations. As a staff member he has served three Boards: as Director of Program Development for a national NGO in the health field; as community manager reporting directly to Chief and Council of a First Nations community in the Northwest Territories; and as a conference planning consultant reporting to the CEO of an international non-governmental organization.

WHAT SCOTT BRINGS TO SAIL CANADA BOARD
Scott’s diverse professional, governance and sailing experiences in a wide variety of Canadian and international contexts will bring a strategic perspective - ‘thinking globally and acting locally’ - to Sail Canada Board of Directors. He understands the dynamic environment within which Sail Canada operates and stays up-to-date on the evolving Canadian context outside of sailing. He is a keen promoter of promising practices tested elsewhere and supports innovation in sailing programs. Scott is committed to making decisions consistent with Sail Canada mandate, by-laws, and approved strategy. Currently working as a part-time conference planner for the Commonwealth Association of Public Administration and Management (capam.org), Scott is able to devote considerable time, skills and creativity to support Sail Canada’s mandate to develop Canadian excellence in sailing.

Scott brings a demonstrated commitment to support the new governance model and to work collaboratively with the Sail Canada executive and executive director. He is willing to assist in external relations tasks, special studies for needs assessment, and committee work. Scott is computer literate and able to collaborate virtually as well as in-person/face-to-face situations. Scott has a Master’s degree in psychology from Queen’s University in Kingston and speaks English, French and Italian. When Scott isn’t sailing, planning a bareboat charter, or working on his boat he is an active international traveler, cyclist, skier, and yoga practitioner.

REFERENCES
‘His balanced and passionate commitment to both ‘sailing to win’ and ‘sailing for life’ is evident every time we sail together and this characteristic recommends him as a Director of Sail Canada … I know that Scott will support excellence in Canadian sailing across the full spectrum of Sail Canada programs.’
- Andrew Storrs, Ottawa, Treasurer 1981-85, CYA

‘We are grateful for Scott’s keen grasp of strategic issues affecting sailing and for his judgment and timing in helping us make sailing sustainable and enjoyable at PCYC. Canadian sailing will undoubtedly benefit if Scott is elected to the board of directors of Sail Canada.’
- Paul de Bellefeuille, Montreal, Past Commodore, PCYC
Nominating Committee – Board of Directors Candidate Reports

SAIL CANADA
BOARD OF DIRECTORS
CANDIDATE NOMINATION INFORMATION

Jane Filbee, CPA
Halifax, Nova Scotia
Royal Nova Scotia Yacht Squadron; St. Margaret Sailing Club

COMMITMENT TO, AND PASSION FOR SAILING

Jane’s commitment to, and passion for contributing to the sport of sailing is evidenced by her lifelong participation in the sport.

As a sailor, Jane has logged thousands of nautical miles, through both coastal and offshore racing and cruising. She successfully completed three legs of the 2010 Clipper Race, covering waters from Australia to China to San Francisco. She has also competed in several Marblehead to Halifax Ocean races and currently one-design races on her J29 in Halifax.

A committed volunteer, Jane has served on the board of Sail Nova Scotia, and chaired two highly successful North American sailing championships, both at her home club in St. Margaret’s Bay, an organization whose infrastructure she contributed to building over two decades.

Jane has raised three children, all of whom are highly accomplished competitive sailors, instructors/coaches, and race management volunteers.

STRATEGIC SKILLS

Jane is known for her strategic, objective and always-informed approach to decision making. At a governance level, Jane is able to bring broader and thoughtful context to important discussion-making. She has served alongside some of the region’s and country’s business and organizational leaders; enabling her to participate in, and contribute to best practices in governance. Together with her strong business acumen and professional accreditation, Jane brings a skillset that is often sought by high-performing boards.

BOARD EXPERIENCE

- IWK Health Centre (The Atlantic Region’s leading hospital for women and children) Chair of the Audit and Finance Risk Committee, member of the Board Advisory Committee and representative on the Pediatric Site Redevelopment Committee (2003 to 2009)
- Sail Nova Scotia – Board member, Chair of the Finance Committee (2006 to 2010)
- Kids Help Phone – member of the National Board and Audit committee and Chair of the Atlantic Region Council (1990 to 2012)
- St Margaret Sailing Club – Chair of the 2006 Laser North American Championships and Chair of the 2013 420 North American Championships
- IWK Health Centre Foundation – Chair of the Investment and Finance committees and member of the Executive (1995 to 2001)
• St Margaret's Bay Skating Club – Treasurer and member of the Board (1997 to 2003)

PROFESSIONAL EXPERIENCE

Jane graduated 14th in Canada when earning her CPA designation in 1985. She has worked since that time in the areas of finance and accounting both in public practice and industry. Jane is one of three founding owners of a business involved in a variety of business sectors including the Immigrant Investor Program and real estate development. While still maintaining involvement she has retired from day-to-day operations of the company.

OTHER

Jane is known as a team player. She excels in most every sport and activity in which she participates. Her love of travel and adventure sees her heading to many far-away places, yet she is well rooted in her Atlantic Canadian backyard, and to the organizations and teams in which she plays a part.

WHAT WILL YOU BRING TO THE SAIL CANADA BOARD

I’ve gained so much by being part of sailing – whether it’s competing, volunteering, or supporting my club, my children, or my provincial association over the years.

I have a great deal of respect for Sail Canada, its vision, mission, and recently adopted new strategic plan. I have the right passion as well. But in addition to passion, I humbly submit that I bring the governance and professional skills required to ensure that the organization is on solid financial footing and can plan for its needed current resources and long term sustainability.

REFERENCE

“It is my pleasure to provide this recommendation for Jane Filbee. I have known Jane for more than 20 years, as a Community Volunteer, Chair of our local Council and Representative to the National Board of Kids Help Phone. Jane is a skilled individual whose knowledge of governance, and strategic planning has been an invaluable asset to Kids Help Phone.”

Shelley Richardson,
Regional Director, Kids Help Phone
Bob Greenhalgh,
Mississauga, ON
Humber Sailing Club (HSC) and Humber Sailing & Powerboating Centre (HSPC)

PASSION FOR SAILING
I began sailing later in life when I discovered HSC in 2008. I did my Basic Keelboat at HSPC then joined HSC as they had a fleet of keelboats for members to use. In 2009 I became a member of the Membership Committee and very soon the Chair. I was elected Commodore of HSC for a two-year term in 2012 and was re-elected for a third year in 2014. I have been teaching Basic Keelboat Cruising at HSPC since 2013 and have also completed the Intermediate, Advanced, Coastal Nav and other SC standards.

I have sailed in Turkish coastal waters, completed an Atlantic crossing, and survived the Bermuda Triangle, but I still enjoy sailing in Lake Ontario. I especially enjoy teaching at HSPC and mentoring new HSC members, getting them hooked on the sport of sailing.

In 2013 I joined the Organizing Committee for sailing at the Toronto 2015 Pan Am Games, serving as Supervisor, Services and Equipment. Realizing I lacked dinghy or skiff experience, not to mention large regatta experience, I volunteered twice at CORK in Kingston in 2014. As I look forward to being a “Past Commodore” I hope to bring my energy, drive and experience, not to mention my passion for sailing, to Sail Canada.

STRATEGIC SKILLS
My first career was in the travel and tourism industry, where customer satisfaction is key. I returned to school to study marketing and then worked in institutional and investment banking. I have often been “the guy” who was asked to take on new roles, develop new procedures, and generally the one who took charge during periods of change. I believe we have two ears (and two eyes) but only one mouth for a reason and I pride myself on my ability to listen and observe carefully before speaking or acting.

BOARD EXPERIENCE
I served 25 years part-time in the Canadian Armed Forces Primary Reserve, retiring as a Major in 2003. I was promptly asked to become President of the Officers’ Association and was instrumental in steering the Association through some turbulent times while updating the by-laws and tripling the membership; I continue as President today. I am a member of our Regimental Council, a registered charity, and its Executive Committee. As well as chairing the Finance Committee I manage our capital/investment account and oversee the preparation of the annual budget, ensuring both are in compliance with Council policies. In addition to my board experience with HSC I am also a member of the Council of Commodores, an association of sailing clubs in western Lake Ontario.

PROFESSIONAL EXPERIENCE
Before retiring in 2010 I was the Institutional Branch Manager for HSBC Securities (Canada) Inc. where I worked closely with senior management, internal control groups, and external
regulators to successfully create a new branch structure, including all compliance/surveillance processes, to meet new regulatory requirements. My role was “all stick and no carrot” and I became adept at leading by example and using moral suasion and logic to convince the traders of the benefits of the course we had charted.

OTHER
In addition to event planning at work, the military and sailing, I have volunteered in other areas, including two Grey Cup Festivals and the Hot Docs Festival in Toronto.

WHAT WILL YOU BRING TO THE SAIL CANADA BOARD
I’m a good listener and a keen observer, with considerable experience in drafting, reviewing, and implementing policies, procedures, guidelines, etc. I streamline processes and provide transparency when possible. I am a hard worker and a collaborative and inclusive networker and I will work tirelessly to help both Sail Canada and its constituents to achieve their individual and collective boating goals.

REFERENCES
“I have known Bob for over 30 years both as a colleague and as his supervisor. I always found him to be detail oriented, open minded and very willing to take on new tasks. He was hardworking and trustworthy and very much the one to get things done.”
Joseph Rauhala, Principal Officer, U.S. BANK, CANADA Branch (Retired)

“Bob worked directly for me for nearly five years in the Canadian Armed Forces, and I have served under his leadership on various committees for a further ten years. Bob is highly intelligent, organized and driven. He readily takes on responsibility and gets things done. Moreover, he brings to all his projects a breadth of vision which improves them. Bob is likeable, relates well to others and is able to work with and satisfy a diverse constituency of interests and personalities. He brings calm to troubled waters.”
Donald McKenzie, Lieutenant-Colonel (Retired)

“I strongly recommend Bob as a Director at Large on the Sail Canada board. Bob had a senior volunteer leadership position with the Sport Organizing Committee that delivered the Pan Am Games sailing event. I worked closely with Bob for over a year in the planning and organizing of the event and ultimately in its successful delivery. I came to know Bob well over this time and found him to be a great team member and team mate. He brought boundless enthusiasm, organizational and analytical skills and most importantly a passion to get the job done well to the Pan Am Games sailing event.”
David Howard, Chair, TO2015 Pan Am Games Sailing Regatta & Member, RCYC

“One of Bob’s roles on the Council of Commodores, an association of 41 major sailing clubs in western Lake Ontario, was as Pan Am Games ambassador to the local clubs … with duties to keep them informed of Games sailing issues, to respond to questions from Council members or their clubs and to encourage members of local clubs to be Games volunteers. Bob carried out these duties extremely effectively. His articulate, knowledgeable, low key, and enthusiastic communication and leadership style and his dedication kept the Council fully informed, contributing to harnessing local club support. “Bob has consistently been an active and effective member of the Council for three years. Bob has the attributes necessary to serve as a very effective director. I have no hesitancy in recommending him for a position as a Sail Canada Director at Large.”
Ron Meredith- Jones, Chair, Council of Commodores
Member and Past Commodore, Mimico Cruising Club
SAIL CANADA
BOARD OF DIRECTORS
CANDIDATE NOMINATION INFORMATION

Karen McRae
Toronto, Ontario
Royal Canadian Yacht Club

PASSION FOR SAILING
- 40+ years experience racing Albacore, Laser, Laser II, International 14, C&C34 and J35
- former member Canadian Sailing Team (Laser Women)
- racing coach at Ontario Sailing Centre, Geneva Park, (1976-79)
- International 14 CDA Champion (1982, 84 and 86)
- Canadian International 14 Hall of Fame award recipient
- Pan Am Games 2105, race committee volunteer
- now cruises on Shadowfax a C&C 35 and races in the RCYC’s Ideal 18 fleet

STRATEGIC SKILLS
Experienced in setting strategy for corporations, as a senior member of the executive team, and for not-for profit organizations, as a board member. Goal-driven and adept at building consensus.

BOARD EXPERIENCE
- Institute of Corporate Directors member, ICD.D and Directors Education Program (Rotman)
- Independent Review Committee member for two large mutual fund companies
- director and trustee of the Anglican Church of Canada Pension Fund
- Canadian delegate to the IYRU’s (ISAF’s) Women’s Sailing Committee (1987-94)

PROFESSIONAL EXPERIENCE
30 years experience in financial services, most recently as Senior Vice-President, Mackenzie Investments. An expert in investments, asset allocation and fund governance. Now retired.

OTHER INTERESTS
- triathlons, running, acting, public speaking, jazz and dancing

WHAT WILL YOU BRING TO THE SAIL CANADA BOARD
(i) A life-long love of sailing, (ii) senior executive and board experience, and, (iii) the desire and commitment to advance the sport of sailing and the success of our top sailors.

REFERENCE
“Karen, whom I have known all her adult life, has my unqualified support.”

Paul Henderson – Former President, ISAF
High Performance

Overview
High Performance continues to follow the strategies put forward in Vision 2020 – the strategic plan for HP for Sail Canada. The 2015 year has included performance highlights at the Pan Am Games and 2015 Aquece Rio Test event as two notable events. Further 2015 has seen the High Performance unit undergo a rigorous Audit process, jointly commissioned by the BOD and OTP. The recently released Audit report highlights a series of action items that the association and HP need to react to. Finally, on a less positive note, 2015 included the departure of two prominent coaching staff, HP Development Coach Chris Cook resigned sighting new personal directions and HP Coach Mark Asquith has moved into a joint role with GBR, coaching the FX class for the period leading up to and including the conclusion of the qualification window (Jan 30/2015) to be extended to the Olympic Games pending Canada’s qualification to attend the games.

Highlights/Achievements/Progress towards Strategic/Operational Goals

- 2015 Audit of HP Programs – including public release of information
- 2016 Olympic and Paralympic Trials process published
- 3 Pan Am Medals – Silver in J24 and Sunfish and Bronze in Laser
- 5th Place finish and MR win at 2015 Rio Test Event (Parkhill)
  o Small but focused team attended Test Event – building 2016 Olympic/Paralympic Plan
- Silver Medal and World Cup – Qingdao (Radial – Bertold)
- Hosting of Laser Worlds and Radial Youth World – CORK – Kingston
- New national team selection criteria approved – “carding” including both direct performance evaluation and subjective athlete evaluation
- Two Comp/Dev coaching courses conducted by HPD (Victoria and Toronto)
- HP Staff involved in review and creation of HP Curriculum – including participation in 2 LF clinics (Vancouver, Toronto)
- Forthcoming IFDS Worlds – Melbourne, AUS – 3 x podium perspectives
- 2015 World Championships – country qualification events – Nacra, RSX men & women, 470 men & women completed (no Canadian country qualifiers)
- 2015 World Championship – Country qualification events yet to occur: 49er, 49erFX, Finn (November southern hemisphere events)
- Continental Qualifier – Olympic Country berths – 2016 Sailing World Cup – Miami
- 1st of to be annual Youth Worlds Team Camp – Halifax, NS (Radial, 420)
- Immediate action items from 2015 Audit Report
  o Formation of new HP Committee – reporting directly to BOD, chairman Peter Hall named – addition 4 members including a BOD member to be selected
  o HPC to create an action based paper for December 2015
  o Separation of HPD & Head Coach roll into 2 positions – HPD search to be initiated in December 2015, current staff to maintain dual roles until new HPD hired – Head Coach role to evolve to “HP Technical Lead”
  o ADC to work with HPC through transition – redefined role
  o Financial capacity identified as a key item to address at BOD level
  o 2016 Performers – 3x Podium potential in Paralympic and Medal Race potential performers on Olympic side to be supported through evolution
o Full program review initiated in 2016 with final evaluation/review to be completed post Rio 2016
o Clarity in designation of “National Team” versus “Development and Identified Athletes”
Communications

Overview
Striving to provide quality information to both internal and external stakeholders in a consistent, relevant manner while promoting Canadian sailing activities.

Highlights/Achievements/Progress towards Strategic/Operational Goals
- Centralized management of media relations
- Successful onsite promotion and coverage of 5 events including: Miami OCR, Pan Am trials, Pan Am Games, Olympic Test Event and Sail Canada Championships
- Increased engagement on social media due to added capacity for summer event season.
- Offsite communication support for six international events
- Maintaining consistent communication with PSA ED’s, Sail Canada Board of Directors and Sail Canada partners.
- Sail Canada news on a quarterly basis
- Third successful year recognizing Sailor of the Month, highlighting and rewarding Canadian performances from grass-roots to high performance.
- Canadian Sailing Team, CANSail and all Sail Canada product promotions via e-communications
- Building and enhancing partnerships with National media outlets
- Partner & Sponsor engagement and collaboration
- Enhanced communications & promos for Sailor of the Year awards
- Launched a new social media platform – Instagram
- Partnering with Ottawa U. to build social media strategy in New Year
Business Development

Through 2015 Sail Canada has welcomed the ongoing support of our corporate partners allowing for benefits and services to our members.

- Gold level partner **Volvo Cars of Canada** piloted sailing grassroots support program for CANSail sites, launched its Volunteer support programs at our Championships and with the Volunteer of the Month and Year awards.
- Apparel Partner **Helly Hansen Canada** now offers B2B benefits for clubs, teams and organizations while they continue to provide discounts for officials, coaches and championship participants, and championship prizing, all while outfitting the National Team
- Insurance Partner **Skippers’ Plan** brings savings and service to Sail Canada member groups’ insurance needs, and continues to provide valued support for our annual conference and our Athletes of the Year awards.
- **Rolex Canada** continues to bring us our Sailor of the Year Award and gala.
- Affinity partners **Hilton HHonors, BMO MasterCard**, and **Aeroplan** provide Sail Canada members with savings and avenues to support the national team.

Sail Canada recently launched our new online store with donation portal. **store.sailing.ca** now offers customers and donors a friendly platform to shop and donate to support an area of their choice.
Programs
Sail Canada programs are intended to provide the highest possible level of training for sailors, instructors, coaches, and officials. Programs are delivered at the local, provincial and national levels in cooperation with Provincial Sailing Associations and member clubs and schools. Over 11,500 sailors have been captured in the Online System (Powered by Checklick) during the 2015 sailing season, a substantial increase from the 2,100 participants captured in the first year of the system in 2012. A full breakdown of Sail Canada program participation numbers can be found in the Sail Canada Programs Data Report.

- **CANSail Dinghy Programs**
  - The CANSail Dinghy program has been implemented for 4 complete seasons, online tracking of participants continues to be a valuable source of information and captures important data for all levels of programming.
  - The new ‘I CAN Sail’ introductory sailor level was piloted in 2015 for use in multi sport camps, community based programs and ‘try-it’ sailing opportunities.
  - A final review and update of CANSail Para checklists and rubrics was completed and checklists are available for use through the Online System (Powered by Checklick) in both English and French. A CANSail Para Resource Guide was developed and is now available to instructors/coaches and by request to sailing schools and clubs.
  - Community Instructor clinics were piloted in the spring of 2015. The program is now being finalized for review with the Coaching Association of Canada under the NCCP program.
  - The requirements for Learning Facilitator candidates and clinics have been reviewed as part of the CANSail Program Operation Guide update.

- **Keel & Power**
  - Checklists are now available in the Online System (Powered by Checklick) for Cruising, Keel, Power and Navigation programs. The uptake from Keel/Cruising Schools using the online system has been steady through the 2015 season and is expected to grow further in 2016.
  - Standards piloted in 2015 include Start Keelboat Sailing (designed to prepare sailors to safety crew on a small keelboats in moderate conditions) and Start Keelboat Sailing Instructor (which allows instructors to teach Start Keelboat Sailing and Introduction to Boating). The Instructor program is designed to allow dinghy instructors with sufficient keelboat sailing experience a pathway for cross over.
  - Updates to resources and exams continue to be an area of focus within the Keel, Power and Navigation programs.

- **Officials**
  - An International Measurement clinic was hosted as part of the Laser World Championships in Kingston in June. There were 12 participants in the clinic, a number of whom assisted with measurement for the World Championships following the clinic.
  - The change to the Race Officer program naming was implemented at the start of 2015. The renaming has brought the program in line with other countries and other Sail Canada programs. The Race Officer program now includes Mark Layer and Assistant Mark Layer as additional levels of certification.
  - National Seminars for Race Officers and Judges will be hosted as part of the 2015 AGM & Conference weekend with over 25 people taking part.
Championships
In 2015, Sail Canada’s six annual Championship events were hosted in four provinces across the country engaging sailors, race officials, coaches, local hosts, volunteers & sponsors. These championships offer opportunities for training and development of sailors, race officials and coaches through training sessions, mentoring and professional development. Sail Canada Partners Volvo Cars Canada and Helly Hansen were involved in each regional and national championship, elevating the events and engaging with the sailing community. A full breakdown of Sail Canada Championship participation numbers can be found in the Sail Canada Programs Data Report.

- Regional Championships
  - Two day training camps are included prior to each Regional Championship, delivered by appointed coaches as a development opportunity for sailors. Coach development and mentorship takes place as part of the training camps and during the racing days.
  - Pairing regional championships with established events has proven to be successful for Sail East and Sail Central. This format prevents conflicts with other events in the region, results in strong participation numbers, meaningful competition and development of strong volunteer pools.
  - 2015 Regional Hosts:
    - Sail East at the Bay Wind Regatta – St. Margaret Sailing Club, Glen Haven, NS (3rd consecutive year hosting)
    - Sail Central at Fruitbowl – Hudson Yacht Club, Hudson, QC (3rd time hosting in 4 years)
    - Sail West – Comox Bay Sailing Club, Comox, BC (not paired with an established event, first time hosting)

- National Championships
  - Youth Championship participation numbers have increased from an average of 100 sailors when the championship rotated across the country to 285 sailors in 2014 and 330 sailors in 2015 at the Championships hosted in Kingston, ON.
  - Through Sail Canada’s partnership with Volvo, a volunteer dinner reception was hosted for all Youth Championship volunteers. This was a much-appreciated addition to the event and a social opportunity for visiting and local volunteers.
  - Two Canadian Sailing Team coaches were on the water during the Youth Championships and delivered daily de-briefs for sailors and coaches. This also allowed for positive coach mentoring opportunities.
  - 2015 National Hosts:
    - Youth Championships - CORK, Kingston, ON
    - Senior Championships – CORK, Kingston, ON
    - Women’s Keelboat Championship, Kelowna Yacht Club, Kelowna, BC
BC sailors and boaters had a great season with sun and wind, another spectacular summer season. Sailing clubs and schools implemented the CanSail program all across the province with success.

A total of 164 CanSail instructors took either their first course or updated their certification. In addition, professional development courses were taught for Optimist coaches as well as MLF training will take place in November.

LTC training takes place all year in BC and there was a wait list for all Safety at Sea courses held. With 8 courses hosted, the demand is ever increasing.

The BC Sailing Circuit keeps growing with over 200 participants at some events, keeping the hosting clubs busy. These 8 events across the province have helped grow the sport. We are seeing great growth among all ages in the Laser class as well as 29ers and Optimist classes with new kids joining each time.

The VanIsle 360 was held in June and all enjoyed the event. In addition, the Women’s Keelboat Nationals were held in Kelowna in October with sunny and warm conditions. It was an opportunity for the Kelowna Yacht club to showcase their brand new clubhouse and they are hoping to host the Melges 24 Canadians next year. Comox hosted SailWest which was a great event with sailors from all 4 provinces. There is interest now to build a new clubhouse for the Comox Bay Sailing Association. Finally, Squamish and West Van YC hosted the Optimist Canadians in Squamish in September. All these events have greatly supported the training of race officials in BC, one area we are working hard to improve. BC wants more national events to be hosted in BC to help train local ROs as well as volunteers.

The Squamish site development continues and is one of BC Sailings key initiatives. We are somewhat at the mercy of the developer’s timetable but all is moving in a positive direction. There are two members on the BC Sailing board specifically assigned to the project.

In the future, BC Sailing is looking to re-write our by-laws, change our year end and ViaSport is changing their entire system for funding and applications. We also must change our membership formula to keep up with demands from our provincial government. BC is also hiring a new staff member for Communications and Marketing. This person will be working to maintain and improve engagement with our clubs and schools, and to help with communicating to their members about sailing and boating.
Alberta Sailing Association went through another year of rebuilding our services, courses and programs.

We were able to hire a Coach in February 2015, but by May 2015 we were sad to see him go. It left us in the lurch at the beginning of our season. We decided to make our Executive Director full time for the summer months to take care of logistics and travel arrangements and hiring of coaches and went to the model of hiring coaching staff per event.

Using this format we were able to send teams to WAVES, Sail West, and the Canadian Youth Championships. Our Master sailors attended the Master Worlds in Kingston.

This year we worked closely with the City of Calgary in running our Instructor courses. As a result 19 new Instructors were certified (trained status). A bursary program was initiated to offset the costs involved in becoming an instructor. Our MOSS program ran smoothly under guidance of Finn Griggs.

We continued to strengthen the ties in the NWT. This fall Jen Braem travelled to Yellowknife on our behalf to work with two newly certified CANSail 1&2 Instructors, as well as three successful Program Manager Candidates. It is our hope to get them to winter training in Victoria this winter.

The sailing association purchased two 29ers for Canada Games candidates male and female.

At our upcoming AGM in November we hope to attract new members to the Board of Directors.

Despite a difficult start to our program, we feel that things actually went very well. We were fortunate to receive several grants and end the 2015 year in solid financial shape.
There is a lot going on at Sail Manitoba and with the sport of sailing around the Province. We’re involved with sailing lessons, development camps, provincial regattas, national competitions, winter conditioning training, the mobile sailing school, cruising schools, and now windsurfing is back. Spring/Summer/Fall/Winter and not a moment to spare – 2015 has been a great season. Sail Manitoba also celebrated its 50th Anniversary as an organization. Quite an achievement.

Sail Manitoba is a member based organization – benefits of membership, in addition to helping with all of the learn to sail programs, include: The Porthole Magazine, a monthly e-newsletter, accident and liability insurance coverage for participants while racing; bingo funding for clubs and team members; certified instructors for all programs, as well as race officials training. The Sail Manitoba Team helps youth advance beyond the club level to national and international status and help them achieve their goals.

Our mission is to enhance sailing development as a competitive and recreational sport in Manitoba and Northwestern Ontario. Through leadership, program delivery, and collaboration with member clubs in the community, we are working toward this and growing and improving our sport along the way. The underlying theme is always that sailing at all levels should be fun!

We have some exciting events coming up. The 2016 Power Smart Manitoba Games take place next summer - the sailing event will be taking place August 7-10 at the West Hawk Lake Yacht Club. Our event includes Optiists and Laser Radials, with windsurfing as a test event. Participants will come from all seven regions in the Province.

Sail West will also be in Manitoba next summer and will take place at Gimli Yacht Club July 21-24. This premier youth event with participants from across western Canada will also be the test event for the Canadian Summer Games. Winnipeg will welcome the Canada Summer Games from July 28-August 13, 2017, with the sailing event taking place at Gimli Yacht Club.

Keep in mind for these upcoming big events and for the competitive sport of sailing, we always need race officers and volunteers. The upcoming winter season is a great time to beef up on your race management certifications and then help out next summer.

2015 was a good year for Sail Manitoba and we would like to thank you for your support.
Ontario Sailing has had an exceptionally active year. The Pan Am Games were every much a success. From the huge volunteer group, the host club RCYC, the training leading up to the Games and the event itself. Three classes saw medals go to Canadian’s with the home club of RCYC seeing a Bronze to Lee Parkhill in the Laser and Silver to the J 24 team skippered by World Class Terry McLaughlin with an exceptionally strong team. Luke Ramsey from BC sailing an Ontario Sailing supplied Sunfish finished with a Silver.

Thomas Fogh joined the Sail Canada Coaching staff after working for two years coaching athletes for the Pan AM Games from Ontario.

Coach and Instructor training was very busy this year with well over 400 people trained. Race Management, Judges and Regatta Safety Personal saw a very active training season.

Many highlights of the year for the staff included a very strong showing at Canadian Youth Championships with the Laser Radial (Male), 420 and Men’s Board Youth World Team named from Ontario Athletes. Windsurfing support thru the Toronto Windsurfing Club has grown significantly this year.

On a staffing side, we had to say goodbye to everyone’s near friend and coach Murray McCullough. We welcomed Chris Cowan to the coaching team and he has been an exceptional addition along with Chris Hewson, Rob Frost, contract coach Thomas Fogh and part time OST Coach’s Emily Hill and David Hayes.

Our Shells and Sails partnership with Row Ontario has just completed the third year of a four year $438,000 program. The cornerstone of this is the club support program called “COAST” or Club Operational Asset and Standards Tool. The program offers clubs a self -audit checklist, a tool to identify strengths and opportunities for growth, A baseline for strategic planning, ideas for future programming, operating, revenue generation and marketing and finally Promotion for your club.

Well over 100 clubs have joined in on this program www.shellsandsails.ca We are now helping to launch the program nationally at a nominal cost to our Provincial Partners and Clubs.

The Ontario Sailing Team continues to grow our Full Year Laser, Radial and Skiff programs. We launched this year a 420 program supported by Thomas Fogh, a Windsurfing team supported by David Hayes.

To support the coaching programs in Ontario, a new Coach Mentorship program was launched run by Emily Hill.

Get Out On the Water

In 2015 GOOTW was promoted to member clubs and the public. In partnership with ROWONTARIO it saw over 101 events and 3278 registered participants. From data provided 25% of the registered participants financially committed to either programming or membership. For 2016 more partnerships are being investigated (Paddle Canada, SUP, Discover Boating) this does not include the individual partnerships which clubs had been able to create (Boy Scouts, Girl Guides of Canada, local restaurants and microbreweries). Some events which are most notable include Etobicoke Yacht Club who filled up their pre-registration with 3 days, St. Catharine’s Rowing Club who had on the spot sign ups including a full waiting list and Scarborough Bluffs Sailing School who created 4 additional learn to streams due to instant sign ups at their event.
For 2016 the proposed fee is $375 per member clubs which will include the training and one on one coaching with the project Manager Stephanie McKenzie. This year marketing to name a few will include co-op print and radio advertising, Reginal Post-Secondary school promotion invitations to trade shows scheduled and more. Last year’s project showed strength this year’s project has double the promise. Through a mutual relationship where each party involved is ready to work Get Out on the Water could prove growth and rejuvenation for many members.

**Ontario Sailing Club Expo**

A new idea has been born, partially due to the questions asked by the registered participants from Get out on the water (3278 registrants) “what do you do in your off season” “is there any information sessions which I can attend” our Club expo has been born. In partnership with The Toronto Resource Center with support and attendance from the Toronto Marine Unit at the Appel Salon (Toronto) our Boat expo has taken on a steady and increasing level of interest. A list of our sponsors include (at time of printing)

- Fogh Marine
- Sail Swag
- Ferknot
- GAM
- Class-A-Float
- Skippers Plan
- North Sails
- Arctic Frog St Lawrence Seaway
- McKell Marine
- Epoch Times (Asian magazine 600 000 readership)

A list of our Vendors include (at time of printing)

- Toronto Gay Sailing Club
- Lakeshore Yacht Club
- Port Credit Yacht Club
- Canadian Albacore Association
- Trillium Sailing
- Scarborough Bluffs
- Sailing Fanatics
- Highland Yacht Club
- Oakville Yacht Squadron

The proposed individuals who this is being marketed to be get out on the water participants as they had asked and we have answered, individual emails will be sent to them from their original registration pages. Also in 2015 Stephanie had attended in excess of 5 trade and other boat shows where peoples emails were obtained and consent was given to send information on up and coming events. Stephanie has been steadily touching base with Post-secondary schools where agreements are being made to promote this free event to their data base of students. Through various marketing channels the attendance to our event is one which will be remembered.

We would like to thank an exceptionally strong office and administration staff of Krystal Smith, Melanie O’Brian, Margaret Mummery and Cam Lymburner for their ongoing professionalism and support shown to our clubs. Joining the team was Project leader Stephanie Mackenzie who ran the Get Out on the Water project.

Well considered part time, we must also thank all our Learning Facilitators and Instructor Evaluator’s that run our Learn to Sail/Cruise/Windsurf/Power Clinics. These are truly gifted individuals and their time, talent and resources are the reason for our strong programming success.

We are led by a strong Board under the watchful and supportive eyes of President Mark Seale and literally hundreds of volunteers running our many committees, programs and training courses.

Finally we consider the partnership that our volunteers, coaches, athletes, staff and clubs we have with Sail Canada paramount to our success. My definition of a partner includes not being afraid to talk during good & bad times be it to pick up the phone to tell someone they did a great job, or they could have done better. By talking, communicating and pulling together in the face of strong winds, heavy seas or favorable tides and currents, our sport of sailing will move forward to a podium position.

Always happy to discuss any aspect of our programs and services offered in Ontario with our partner Provinces.
2015 was a good season in terms of participation in our competitive programs:
We had 233 athletes racing in one or more regattas of the 2015 Quebec Circuit and 38 athletes registered to the Quebec Sailing Team. Of those, a record 28 athletes had a winter program, 23 of which for more than a week.
On the QST side of things, we broadened the range of athletes that can benefit from our program to provide winter training opportunities to Espoir athletes and in order to make sure that athletes engaged in an Olympic campaign receive the support they need. This includes Martin Robitaille (Finn), Gabriel Verrier-Paquette (RSX), Jean-Sébastien Fugère (RSX) and Heather Myatt & Arielle Morgan (49erFX) to whom we provide support as best as we can given our capacity.
We wish them all the best for the next few months and hope they reach their goal to qualify for the 2016 Olympics. Given their ages, they are also contenders for 2020. We also will all be behind Coralie Vittecoq who will be the female Radial Canadian representing us at the Youth Worlds in Malaysia in December.
On the provincial racing side of things, we had all athletes registering to a Quebec Circuit regatta register through our FVQ website. This allowed us to provide better support to the hosting clubs (less volunteer/staff time allocated to manage registrations and we submitted them with a Sailwave ready list to compile results). For us, it meant complete data, a more unified image and the ability to compile overall results.
From a LTC perspective, we had a bumpy start of the year with LTC Schools and Transport Canada representative not being fully informed about the new norm they had to comply to, but thanks to Jamie Gordon of Sail Canada and Transport Canada, the situation was quickly resolved. A gap in the system was leaving clubs in a void when it came to introducing potential new members to keelboat sailing and we are happy with the new Start Keelboat program will resolve that situation. We are fully committed to implementing it for 2016.
We would like to thank everyone that supported our "Get kids sailing" campaign and apologise for invading your emails in the last month. But it wasn’t in vain and if all goes as plan, we should get confirmation on Monday of our qualification to the final. December 2nd is when the finalists will find out which amount of donation the will get from the Aviva Community Funds (range between $5,000 to $100,000).
This will have a huge impact on what we will be reporting on in 2016, but regardless of the financial support we might get, we are working on the development of teaching aids related to sailing aimed at grade 5 elementary school students with a group of volunteers.
This past season has proven to be another busy and hectic year for Sail NB. Since our last AGM, the association has been working on LTAD and this commitment has rewarded Sail NB with additional money. The 2.4 that was purchased and the implementation of the program in Shediac at the Able Sail Venue helped us immensely. The response to the program was excellent and hoping to have several candidates out the Canada Games trials in 2016.

**Membership:** Club membership stayed about the same but the Sailing School numbers have increased. All Sailing Schools have now implemented the Wet Feet Program as well as CANSail 1-2-3-4-5-6 which did help in the increase. The Adult Learn to Sail programs in all clubs reported an increase and hope to expand their program next season. Sailing schools reporting their numbers with the CANSail program has helped our membership numbers consequently reporting to our province has been rewarded for this increase.

**Canada Summer Games Selection Criteria:** The selection criteria for the 2017 Summer games in Winnipeg has been completed and will be circulated to all in November at the Sail AGM. Sail NB will be sending a full team in 2017 with the purchase of the 2.4.

**Instructor's Clinic:** Sail NB offered a Fundamental clinic in May as well as a CANSail 1-2-3-4-5-6 clinic in May and later in June a Wet Feet clinic was held. Two Coach Boat Safety courses were held in May and June. Very good attendance.

**Regattas:** Many large boat regattas were held in the province as well as our three Junior Circuit regattas. The three circuit regattas were held on August at the Royal Kennebecasis YC, Rotheday YC and Shediac Bay YC. These regattas were all held in August so that NB sailors could attend regattas in Nova Scotia in July. Sail NB had sailors attend Youth Nationals and Cork in Kingston. Results were excellent.

**AGM:** Sail NB will be having their AGM and Awards and Recognition banquet on November 7 in Shediac.

**Administration:** Sail NB, through Executive Director, Sharon Mills has been successful in it's efforts to raise awareness of the LTAD program and continue to work with the province in the implementation of the program. The dedication of the volunteers around the province is the true strength of the association. We look forward to the 2016 season as we continue to support and promote the sport of Sailing in NB.
While slow to begin due to record amounts of snow received across the province, it's been a busy and productive year for sailing and power boating in Nova Scotia.
In November 2014, Membership approved the Sail Nova Scotia strategic plan and early in 2015 the Sail NS Board approved five initiatives to work on this year. Those 5 priorities included:

- A thorough review of Sail NS policies and procedures to ensure they were relevant and brought up to date.
- The launch of our “I Sail – Count Me In” campaign so that the Association has a better understanding of the demographics of not only membership but recreational and competitive boaters across the province.
- Creation of our very successful Atlantic Sailing Conference held in November 2014 and to be repeated on November 21, 2015.
- To develop and launch an effective communications plan to engage members more fully with the work Sail Nova Scotia is doing on their behalf.
- Establish a Hosting Committee to review potential National and International regattas that NS Clubs could host.

I am pleased to report that significant progress has been made on each of the 5 identified priorities.

On the water sailing schools across the province operated at close to full-capacity, and great results were achieved by competitive sailors. The bi-annual Marblehead to Halifax Race was a great success as was the always popular Chester Race Week. Race the Cape now established as a premier sailing event in eastern Canada once again showcased magnificent Cape Breton with a week of great racing.

In the next year Sail Nova Scotia will be challenged to develop a Performance Pathway Initiative for the sport. This is a new initiative supported by the province that will benefit not only our athletes and race coaches, but the sport as a whole.